



The Art of **INNOVATION**

ladd  | *Annual Report 2018*



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Chief Executive Officer

Susan Brownknight

Dear Friends,

For over 40 years, LADD has pioneered innovative programs to address the needs of people with developmental disabilities. In 2018, we asked you to support this spirit of innovation as we create new housing options, pursue health & wellness and provide non-traditional job opportunities for those we support. You responded, and with your support we have embarked on a new strategic plan, redoubling our efforts to house people as they age, provide cutting edge integrated, technology based housing for independent living, created a national health and wellness model and pursued employment opportunities for people we support in every business sector in the city. Your support has allowed LADD to exercise the Art of Innovation as we work together to build a world that values and includes all now and into the future.

Sincerely,

Susan Brownknight

CEO LADD



Lynne Topits

LADD was founded at a time when the institutionalization of adults with developmental disabilities was increasing. Nearly 40 years ago Lynne Topits moved out of institutional care and came to live at LADD.



David Walters

LADD's Supported Employment program offers competitive employment opportunities. Through his job David was able to save money to take his wife on a cruise to Mexico.



Anne Graham

LADD had one of the first homeownership programs in the state of Ohio for adults with developmental disabilities. Anne lives in a home that she owns and with LADD's support she is able to live independently.



BARNES DENNIG
Accounting • Tax • Business Insight

This information was derived from the 2018 consolidated financial statements. The complete consolidated financial statements for the year ended December 31, 2018, audited by Barnes Denning & Co., Ltd., are available upon request.

PROGRAMS

VICTORY PARKWAY

23 31

HLADD

67 60

FIND-A-WAY & GEIER

84 13

COMMUNITY
SUPPORTED LIVING

62 54

SOAR

184 3

COMMUNITY
CONNECTIONS

71 6

SUPPORTED
EMPLOYMENT

50 3

OTR FILM FESTIVAL

9000 5

TOTAL SERVED

466

TOTAL REACH

9000

TOTAL STAFF & CONTRACTORS

208

PEOPLE
SERVED

STAFF &
CONTRACTORS

SERVICES

Survey of People Served, Families and Stakeholders:

95%

SATISFIED WITH
SERVICES
PROVIDED

97%

OF PEOPLE SERVED
INCREASED THEIR
ABILITIES

97%

OF PEOPLE SERVED
INTEGRATED
INTO THE
COMMUNITY

97%

OF PEOPLE SERVED
HAD OPPORTUNITIES
FOR MEANINGFUL
ENGAGEMENT

100%

OF EMPLOYEES
FEEL THEIR WORK
MAKES A
DIFFERENCE

100%

OF PEOPLE IN SUPPORTED
EMPLOYMENT PROGRAM
HAD A STARTING
WAGE HIGHER THAN
MINIMUM WAGE

38.25

HOURS AVERAGE
TRAINING HOURS
RECEIVED PER
EMPLOYEE

5.5

AVERAGE YEARS OF
EMPLOYMENT
PER EMPLOYEE

15.39

AVERAGE YEARS OF
FORMAL EDUCATION
AMONG
EMPLOYEES

3530%

TRAINING OF
PEOPLE SUPPORTED
BY LADD INCREASED

97.3%

PERCENTAGE OF
TIME DSP'S SPENT
PROVIDING DIRECT
SERVICE

\$587,223

ANNUAL AMOUNT
OF PUBLIC FUNDS
SAVED THROUGH
LADD SERVICING AND
MAINTAINING HUD
VOUCHERS

Margaret B. Geier Society

TEESE LEVEL \$20,000+

Eric B. Yeiser Family Foundation

LEBLOND LEVEL \$10,000-\$19,999

Oliver Family Foundation

A.T. Folger, Jr. – Lowe Simpson Fund of The
Greater Cincinnati Foundation

Louise Yeiser McAlpin

MCLAURIN LEVEL \$5,000-\$9,999

Brynne and Robert Coletti

Susanne E. Geier

Vallie and Rodney P. Geier

Helen and Brian Heekin

Martha and Carl Lindner

Jeff Wysel and Caren Theuring

ROBINSON LEVEL \$2,500-\$4,999

Deborah and Norman Estep

Dina and Gary Gruber

John Lanier and Jane Garvey

Christy and James McCarthy

Leanne and Taylor Rosenfeld

Andrew Showe

LILLIARD LEVEL \$1,000-\$2,499

Dulany and Robert Anning

Tracie and Bob Ash

Kathy and Bill Bahl

Susan and Jason Brownknight

Vivienne and Chris Carlson

Susan and Robert Castellini

Joan and Lee Comisar

Contemporary Cabinetry East

Lewis and Marjorie Daniel Foundation

Sharon and Tony Esposito

Betsy and Mark Everingham

Ann Fedorchak and Brennan Haselton

Amy and Philip Geier

Elisa and Edward Geier

Elspeth and Otto Geier

Emily and Peter Geier

Jeffrey Geier and Kathy Weber

Sara and Richard Geier

Charlotte and Robert Goering

John B. Goering

Martha and Andrew Grant

Kimberly Haaff

Chris and Trey Heekin

Gigi and Chip Heidt

Emmy and Tony Hobson

Hugh H. Hoffman

Elizabeth Hoffman and Frazier Huddleston

Mary Lou and Tim Holt

Sarah and Nelson Horseman

Melanie and Doug Hynden

Marian and Roger Jackson

Laurie and Robert Jung

Susan and Kip Kerr

Dina and Kush Kotecha

Cindy and David Krall

Kate and Bobby Lawrence

Courtney and Keith Lindner

Molly Lyons

Joyce and William Martin

Pat Mathews

Mary and Michael McGraw

Kimberly and Donald Mellott

Elizabeth and Harrison Mullin

Karen and David O'Maley

Maggie Palazzolo and Pat Clements

Kathryn Pettengill

Lisa and Charles Pettengill

James Ronk

John Shepherd

Mary and Barry Smyth

John R. Sosnowski

Lib Stone

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Julie and George Thomas

Arleigh and Ron Tysoe

Lynne and Stephen Vollmer

BeBe and Phil Vollmer

Ginger and David Warner

Judy and Joe Williams

Alison and Jim Zimmerman

Rania and Robert Zimmerman



forever, home.

FUNDING UPDATE

Through the incredible support of the Greater Cincinnati community, LADD has raised over \$3.1 million toward the project goal of \$3.6 million. Your generosity has been a key factor in our progress, and we cannot thank you enough. A complete list of Forever, Home supporters is below.

Anonymous (3)

A.T. Folger, Jr. – Lowe Simpson Fund

BB&T

Jeanette K. and Donald O. Edwards Foundation

Thomas J. Emery Memorial Foundation

The Farmer Family Foundation

Geier Family

Hatton Foundation

Heidt Family Foundation

Emmy & Tony Hobson

L&L Nippert Charitable Foundation (2017 & 2018)

McCloy Family Foundation

Children of Betsy & Harrison Mullin

Ohio State Capital Budget Allocation

The P&G Fund of the Greater Cincinnati Foundation

The Daniel and Susan Pfau Foundation

PNC Charitable Trusts

The Ragland Family

Jacob G. Schmidlapp Trusts, Fifth Third Bank, Trustee

Harold C. Schott Foundation

Marge & Charles J. Schott Foundation

The Louise Taft Semple Foundation

Sibcy Cline (office donation)

Sutphin Family Foundation

Alison & Jim Zimmerman

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LADD Volunteer

Kim Vincent

LADD Volunteer

Robert "Chip" Heidt III

LADD Board Member

Jenny McCloy

LADD Volunteer

Betsy Mullin

LADD Board Member

COMMUNITY PARTNERSHIPS

2018

LADD SPONSORS



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CORPORATION**



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& Mellott, P.L.L.**
Certified Public Accountants



Taft/



BARNES DENNIG
Accounting • Tax • Business Insight



Pension Corporation of America*
Alliance Benefits Group



HEALTH AND WELLNESS PARTNERS





TAKING *Flight* AWARDS

2018

HONOREES



Spirit of Independence Award: David Walters

Recognizes a person receiving services from LADD who has demonstrated outstanding achievement in realizing their independence.



So Others May Fly Award: Brian Rohling

Recognizes a person receiving services from LADD who has demonstrated outstanding service and commitment to a cause or organization other than LADD that benefits the community.



Courage to Fly Award: Sue Bigler

Recognizes a family or family member that has shown exceptional courage and support as their family member, who is served by LADD, works toward independence.



Above and Beyond Award: Barbara Willis

Recognizes a LADD staff person that has performed selflessly and tirelessly to effectively achieve LADD's mission in the past year.



Employer Excellence Award: In God's Hands Daycare

Recognizes an individual or business that has been a leader in providing employment opportunities to the people LADD serves.



Legacy Award: Cincinnati USA Regional Chamber

Recognizes an organization or a person that has inspired lasting change relative to inclusion of people with disabilities in our community.



**Honorary Recognition – St. Xavier High School
Saturday Club LADD Basketball Program**



OVER-THE-RHINE INTERNATIONAL FILM FESTIVAL

organized by **ladd** 

**PRESENTING
STORIES THAT
CELEBRATE THE
HUMAN SPIRIT**

SEPT 26-30, 2018

OVER-THE-RHINE INTERNATIONAL FILM FESTIVAL NUMBERS:

64 Award
winning films

9,000
event attendees
(year round)

350 people
volunteered for
1,000 hours

over 20
volunteer
groups

over 50 VIP
celebrities and
filmmakers

99,662
twitter
impressions

100,000+
OTRfilmfest.org
website hits

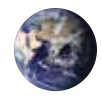
584,000 people
reached on
facebook

792% growth
in instagram
followers

OTRFILMFEST.ORG

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FOUNDING PARTNER



Saul Schottenstein
FOUNDATION B

SPONSORS

GOLD SPONSORS



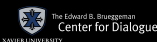
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LAURENCE MASLON



TAMARA MENA



WAYNE BOX MILLER



COURTNEY PARKER



CARRIE PRESTON



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NANCY SILBERKLEIT



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MELINDA WEEKES-LAIDLLOW



ABEL ZAVALA



GARY P. ZOLA

Thank you for
YOUR SUPPORT

2018 DONORS

thank
you

\$15,000+

JEANETTE K. AND DONALD O. EDWARDS FOUNDATION

ANONYMOUS

\$5,000-14,999

U.S. BANK

CINCINNATI BAR FOUNDATION

MS. PHILIPPS

\$1,000-\$4,999

CINCINNATI REDS

CINCINNATI MUSLIM WOMEN

LOVELAND'S AMAZING RACE, INC

\$500-\$999

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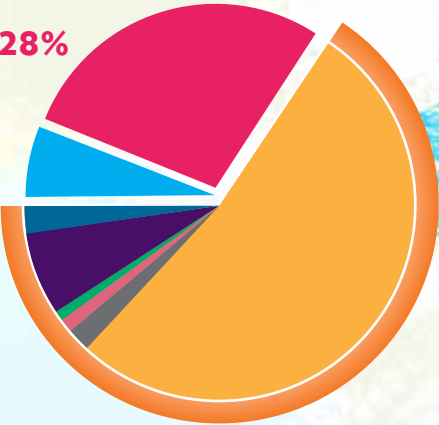
REVENUE \$10.1 MILLION

DONATIONS 28%

NET ASSETS RELEASED
FROM RESTRICTIONS 6%

PUBLIC FUNDS 66%

OHIO DODD MEDICAID WAIVER	53%
HCDDS LEVY	2%
PRIVATE SERVICE CONTRACT	7%
OPPORTUNITIES FOR OHIOANS WITH DISABILITIES	1%
HUD SERVICE COORDINATOR	1%
OTHER	2%



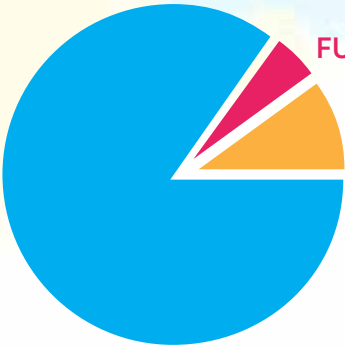
EXPENSES

\$9.2 MILLION

FUNDRAISING 5%

MANAGEMENT AND GENERAL
ADMINISTRATION 10%

PROGRAM SERVICES 85%



FUNDRAISING HIGHLIGHTS

		CONTRIBUTORS
CAR RAFFLE	\$204,060	1,266
CAPITAL CAMPAIGN	\$1,350,041	21
OPERATING SUPPORT	\$403,658	474
FILM FESTIVAL	\$656,968	766
RUN, WALK, AND ROLL	\$32,981	153

GUIDED BY THE BELIEF THAT *every person*
HAS ABILITY AND VALUE, WE EMPOWER ADULTS
WITH DEVELOPMENTAL DISABILITIES TO
Live, Work, and Connect.

OUR VALUES

WE BELIEVE...

- Meaningful engagement grounded in love is the foundation of all we do.
- Self-determination is a human right.
- Achieving our vision demands bold, creative and collaborative solutions.
- There is strength in a culture and community that welcomes diversity.
- Commitment to quality requires a relentless pursuit of excellence.
- The pursuit of health and wellness is critical to our success